

| DELIVERING AN A* PERFORMANCE YOUR EDUCATIONAL PRINTING & IMAGING

Help your school or college get things done better, faster, and more efficiently with HP Managed Print Services by Landscape

LANDSCAPE MPS AN EXCEPTIONAL ECOSYSTEM

RESEARCH SHOWS THAT PRINTED DOCUMENTS HELP EDUCATE

Mind maps, revision notes, highlighted cards, images and wall mounted summaries are all techniques used to enhance memory recall and understanding. They work because the brain accesses increased stimulæ harnessed through human evolution. Whilst the world has become very digital and virtual, and e-books are prolific and cost effective, countless studies show that traditional paper documents augment comprehension and recall¹.



In summary, the brain responds more to positional information, tactile elements, smell, colour highlights, and a physical representation than a digital version on screen.

The document itself serves a unique purpose, offers no distractions, is instantly available on demand and transportable.

A MANAGED PRINT SERVICE DESIGNED FOR EDUCATION

Landscape is the specialist HP expert in one of Europe's most successful IT and Managed Print Services (MPS) organisations, the Xeretec Group. Landscape has perfected its MPS offering for education, working to deliver best-in-class solutions for every type of school, college and University. Amongst our customer base are State and Public Schools, Multi Academy Trusts, Colleges and Universities. We also operate on the National Education Printer Agreement (NEPA) and our aim is to deliver significant value from those years of experience.

We select the finest ingredients for our clients, putting them through the hands of dedicated analyst experts to craft the best fit for your needs. Our team works with award-winning solutions from the world's foremost providers which includes hardware, software and services providers. We cover every technology choice related to the management and use of hardcopy print devices.

HOW UNIVERSITY OF YORK WORK WITH LANDSCAPE HP AND PAPER CUT

University of York generates 20 million prints a year and had a complex multi-vendor environment. It wanted to reduce cost and support the environment with an efficient and flexible print fleet.

"Our new Managed Print Service means that the University gains from cost & environmental savings, whilst our staff and students benefit from using the latest HP technology with faster devices and greater productivity, through features such as Mobility Print and integrated scanning, and the third-party print management product, PaperCut."

**- Sarah Peace, Head of Desktop
& Printing**



[Watch the Video](#)

With the help and guidance of Landscape, the University entered into an HP Managed Print Services agreement and installed a completely new fleet of HP multifunction and single function printers.

Watch the video to find out more about our educational solution to cater for 18,000 students, 4,500 staff across 300 buildings helping the University save 17% on their Total Cost of Ownership.

Case study
University of York reduces total cost of ownership for print by 17%
Landscape provides HP Managed Print Services, delivering the latest technology and lower CO₂ emissions

HP Business Partner

Challenge

- Cost-effective, efficient and flexible print platform
- Timely delivery of print supplies in line with changing demand
- Red risk for green when device breaks and has to repair
- Improved software support
- Reduced impact on the environment

Results

- Seamless integration with Landscape
- Managed HP PaperCut devices and cut power costs
- Reduced 17% cost of ownership
- Improved to 90% of volume
- Reduced CO₂ emissions by 17%
- Cut paper usage by one million prints a year

University of York

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[Download Case Study](#)



ACHIEVING TOP GRADES

Landscape IT Works
A Xeretec Company

It takes years of hard work and application to deliver a top-class performance. Our Education HP MPS solution is independently assessed and scores very high marks in the Industry giving you peace of mind.

PROVIDER AWARDS: LANDSCAPE



SERVICE & HELPDESK

Better Service & Support:
Service Team of the
Year 2022



MANAGED PRINT SERVICES

The Best MPS Solution:
MPS Solution of the
Year 2022

PEDIGREE IN EDUCATION



HP EDUCATION AWARD

BLI 2021 – 2022 PaceSetter
Award in Education

"Thanks to its proprietary technology for remote and in-person learners, including MFPs and associated Workpath apps" and "strength in print and information security, helping schools keep student data confidential"

BEST IN CLASS: HP A3 RANGE AWARDS



A3 PRINT TECHNOLOGY

BLI A3 Line of the Year
Award 2023

"Exemplary reliability, with not a single mis-feed encountered on 13 tested models over more than 2.4 million impressions".



ENERGY EFFICIENCY

BLI Most Energy Efficient Laser
A3 Brand Award 2023-2025

"Achieving 10% less energy consumption over the next best competitor".

BEST IN CLASS: HP A4 RANGE AWARDS



BEST COLOUR QUALITY

BLI Most Colour Consistent A4
Brand 2021-2023

"Unrivalled consistency of colour output resulting in maximum uptime and reduced consumable waste". "HP outshined its competition". "Superior colour consistency".



PRODUCTIVITY & UX

BLI Most Reliable Brand
Award A4 2023

"Tested 45 HP A4 products from 2017-2021 for a total of 3,945,000 pages with a perfect service record of zero".

SECURITY



PICK AWARD

BLI PaceSetter Award Document
Imaging Security: Office 2021-2022

"Recognises HP as one the OEMs that offers the strongest ecosystem of security products and services".

BEST IN CLASS: PAPER CUT MF



WORLD'S NO 1 PRINT MANAGEMENT SOLUTION

G2 Awards Summer 2022



LEADER & MOMENTUM LEADER

G2 Awards Summer 2022

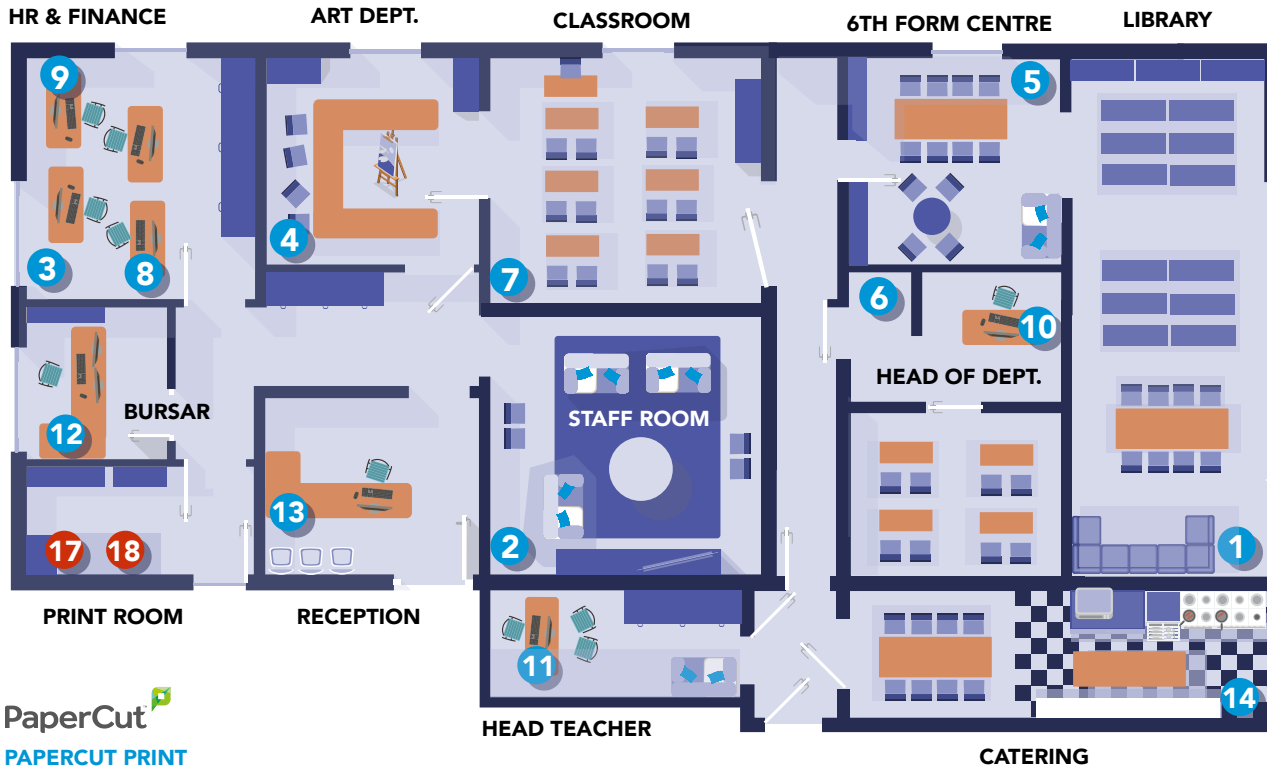


PICK AWARD

BLI Best in Market - Outstanding
SMB Print Management
Solution 2022

THE IDEAL PRINT FLEET FOR YOUR SCHOOL

Your department by department guide to the perfect managed print service for your school



PaperCut
PAPERCUT PRINT
MANAGEMENT


Release Jobs via device
PIN, proximity card or username & password


Release Jobs via mobile
App by name or app by QR code


Print Room Job Management
PaperCut Print Room


Payment & credit gateways
Paypal, Worldpay, CyberSource, Authorise.net


Accessibility


Environmental

LARGE COLOUR A3 MFP

HP LaserJet Managed E877 Series
Highly recommended - BLI 2022



- 1 Library
- 2 Staff Room
- 3 Departmental
- 4 Art Dept
- 5 6th Form Centre

MEDIUM COLOUR A3 MFP

HP LaserJet Managed E786 Series
Highly recommended - BLI 2022



- 6 Small departmental

MID-SIZED A4 COLOUR PRINTER

HP LaserJet Managed E55040dn
Pick Award (best in market) Outstanding for Mid-Sized Workgroups - BLI 2021 (HP E55040 engine)



- 7 Classroom

SMALL A4 MONO PRINTER

HP LaserJet Managed E40040dn
Pick Award (best in market) Outstanding for Mid-Sized Workgroups - BLI 2021



- 8 HR

MEDIUM A4 COLOUR MFP

HP LaserJet Managed E57540dn
Highly recommended - BLI 2021 (E57540 engine)



- 9 Finance

MEDIUM A4 MONO MFP

HP LaserJet Managed E50145dn
Pick Award (best in market) - Outstanding For Mid-Sized Workgroups - BLI 2020 (E50145 engine)



- 9 Finance

SMALL A4 COLOUR MFP

HP LaserJet Managed E47528f
Pick Award (best in market) - Outstanding For Small Workgroups - BLI 2021



- 10 Head of Dept
- 11 Head Teacher
- 12 Bursar
- 13 Reception

- 14 Catering
- 15 House Master
- 16 Boarding House

LARGE A3 COLOUR LIGHT PRODUCTION

Xerox PrimeLink C9065/70
Pro Award - Outstanding Light CMYK+ Production Device - BLI 2021 (Xerox PrimeLink C9070)



- 17 Print Room

LARGE A3 MONO LIGHT PRODUCTION

Xerox PrimeLink B9100 Series



- 18 Print Room

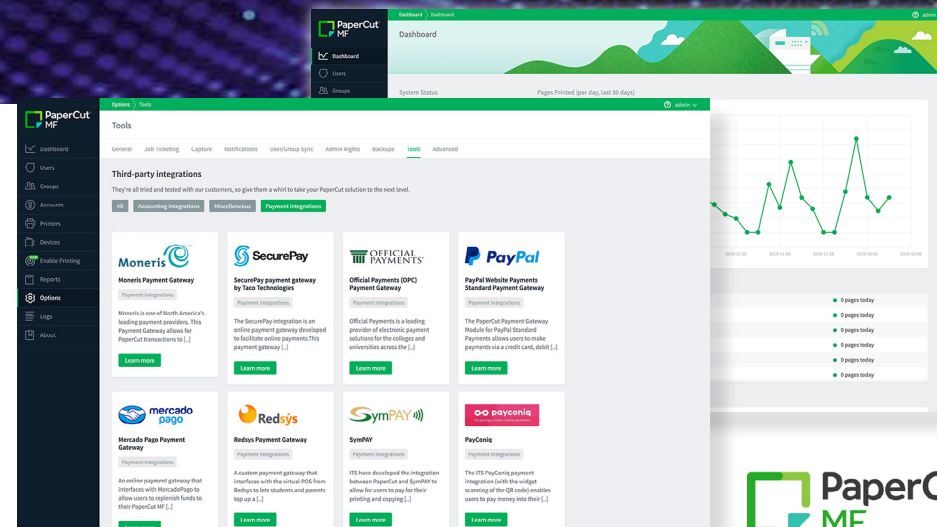
PRINT MANAGEMENT ACCESSIBILITY & SUSTAINABILITY

A PRINT MANAGEMENT SOLUTION DESIGNED FOR EDUCATION

Our preferred Print Management solution for educational deployments is PaperCut MF. [Here is a link to an Interactive Document](#) that details why schools manage their printing with PaperCut. It was designed for education, and offers a raft of capabilities such as secure print release, environmental and cost saving prompts, options and reports, departmental billing, pupil credits and limits, and much more.

The interactive report covers:

- > Ease of use (inc BYOD & remote printing)
- > Reducing waste & costs
- > Any environment / device
- > Data & document security
- > Keeping schools safe



**Access demo: admin
& user experience**



**View on-device
experience**

ACCESSIBILITY SOLUTIONS

We believe in removing barriers and providing print for all with our inclusive HP print solutions. We can advise on solutions that offer visual, auditory, cognitive and physical assistance.



Learn More Here



Learn More Here

SUSTAINABLE MANAGED PRINT

We believe that a modern Managed Print Service should help you achieve your sustainability goals with affecting productivity or affecting the bottom line. In addition to PaperCut helping schools reduce their student print waste by up to 90%, we offer technology which is 10% more energy efficient than other models tested in independent labs. HP Planet Partners provides free of charge collections of consumables with full closed loop recycling, and we add the ability to offset your fleet carbon footprint to the equivalent value of total lifetime emissions of your HP devices, and a Print ReLeaf programme where last year we reforested 3,585 trees.

LANDSCAPE ABOUT US

We have a 30-year history of delivering contract and lifecycle services for customers that range from Global Household brands across the World to family run businesses in the local community. Our focus is on delivering a complete technology experience designed to provide tangible business benefits, no matter how big or small you are.

Our selection process handpicks a range of solutions and service options in addition to offering off the shelf technology products. We provide bespoke solutions addressing digital workspace and communications, through to process automation.



landscape.uk.com

SOURCES

1. [Study shows stronger brain activity after writing on paper than on tablet or smartphone: Unique, complex information in analog methods likely gives brain more details to trigger memory](#) -- ScienceDaily -- March 2021 -- University of Tokyo

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[Reading from paper compared to screens: A systematic review and meta analysis](#) - Clinton - 2019 - Journal of Research in Reading - Wiley Online Library

[Reading on Paper and Digitally: What the Past Decades of Empirical Research Reveal](#) - Lauren M. Singer, Patricia A. Alexander, 2017 (sagepub.com)

[The Influence of Colour on Memory Performance: A Review](#) - PMC (nih.gov)

WANT TO LEARN MORE? GET IN TOUCH

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