# A3 MFPS TO A4 WHY SWITCH?

#### YOU RARELY PRINT IN A3

For most businesses, the need for A3 capabilities is infrequent. In fact, just 1.5% of print volumes are A3

#### LARGE OFFICE FOOTPRINT

A3 MFPs are often larger and bulkier than A4 devices with a significant physical office footprint.

#### **HIGHER TOTAL COSTS**

A3 MFPs come with a heftier price tag, both in terms of initial investment and as the device ages, ongoing operational expenses.

> CAUTION <u>k</u> WET FLOOR

#### AGEING HARDWARE **RELIABILITY ISSUES**

Older devices become less reliable over time as print engines and parts wear out. Out of warranty hardware may be costly to fix.

# **UX & USABILITY PROBLEMS**

BEFORE

Older A3 devices may not support common productivity apps that enable staff to complete tasks more quickly and effectively.

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### **BETTER FIT HARDWARE**

AFTER

By switching to A4, you can match your equipment to your typical tasks, eliminating complexity and reducing costs.

#### SOLID RELIABILITY

HP's A4 MFP's feature award-winning reliability, gaining recognition from independent reviewers BLI as their most reliable A4 brand



\*Based on total cost of ownership between 1.HP A4 Colour Managed MFP X58045dn and 2.HP A3 Colour Managed MFP E78625/78630/78635dn (4 trays)





#### **MODERN USER EXPERIENCE**

Modern A4 devices are designed with office workflows user-friendliness in mind. They have intuitive interfaces and support a vast array of on-device productivity apps.

### **COMPACT FOOTPRINT**

By switching to A4, you free up valuable office floor space, which can be used for more productive purposes.

## CHEAPER RUNNING COSTS

By switching to A4, you can save up to 50% on the total cost of ownership across all of your devices.\*