



Landscape IT Works
A Xerox Company

Landscape HP Managed Print Services

Award-winning managed print services from HP Amplify Power
Services Partner, Landscape

Perfectly Managed Print Services (MPS)

Imagine a perfect world in which you have the insight and power to control and reduce print costs and manage security risks more easily. An environment that maximises employee productivity through more efficient business processes and document workflow, without you doing a thing. A properly managed print service can help you achieve this and bring huge financial rewards.

Best of Both Worlds: Landscape + HP

The perfect blend of award winning, market leading technology from the most famous and prolific imaging and print manufacturer combined with the local support and flexibility from Landscape, delivering real deep-dive HP contract specialism, experience and expertise allowing customers to gain the most from their MPS solution.



**LANDSCAPE
PLUS HP**



**150+ GROUP STAFF
ACROSS 8 OFFICES
UK&I COVERAGE**



**AWARD-WINNING
INDUSTRY
LEADING HP
TECHNOLOGY**

LANDSCAPE
& HP WORKFORCE EXPERIENCE
POWERED TOOLSETS



**GROUP
UK-BASED
ANALYSTS &
HELPDESK**



**LANDSCAPE
LOCAL ACCOUNT
MANAGEMENT**



**MANUFACTURER'S
SERVICE**



**ONE OF THE MOST
COMPREHENSIVE
MANAGED PRINT
SERVICES AVAILABLE**

MPS Benefits to You



Cost

20-30% Average saving with a Landscape MPS



Risk

Manage risk with award winning multi-layer security



Experience

See 99.6% uptime and a 90.6% first time fix rate



Productivity

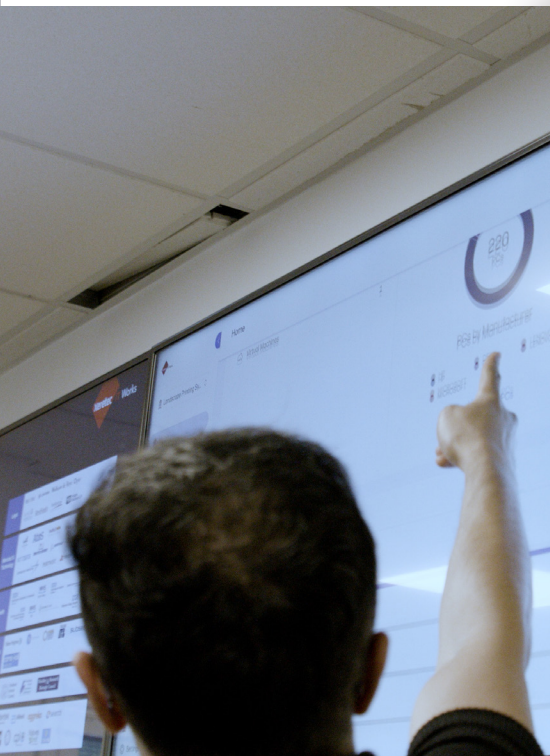
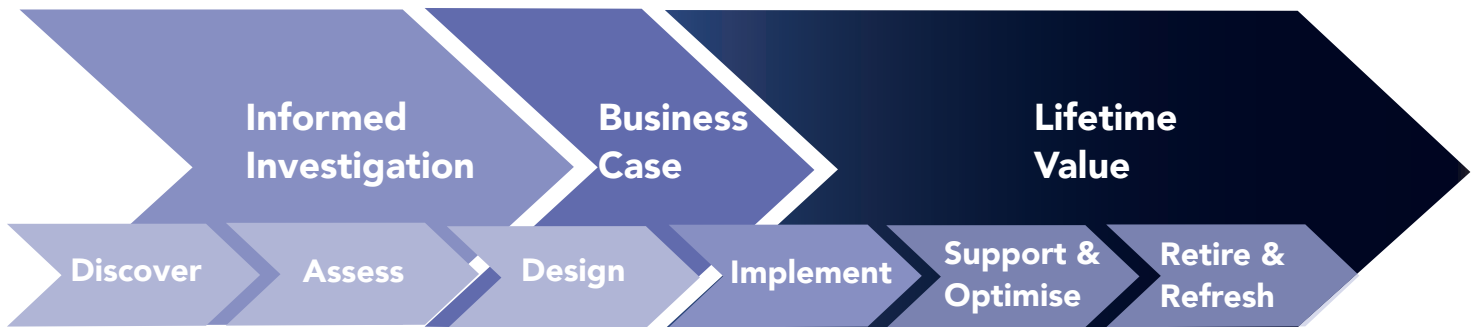
Award-winning on-device apps, cloud connectors and workflow automation



Environment

See savings of up to 50% on energy consumption

Landscape Customer Journey



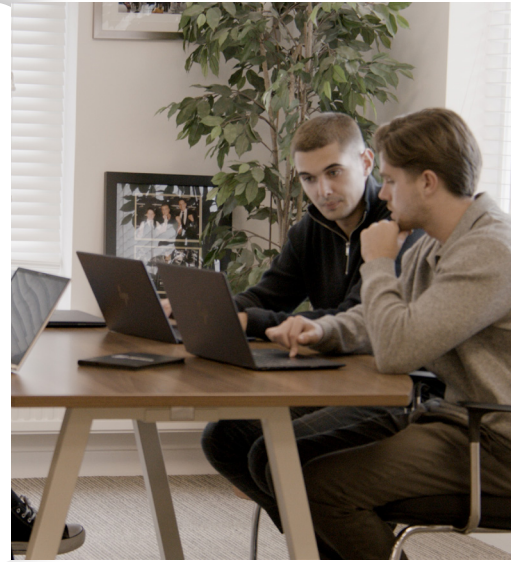
Discovery & Assessment

Our Managed Print Services (MPS) discovery process gives you a clear picture of how things are working today and where improvements can be made. With the support of Landscape analysts and specialist tools, you'll get the insight you need without the hassle.

- ▶ Optional audit of your current print environment
- ▶ Data captured and analysed using Landscape's MPS tools
- ▶ Your business goals factored into the assessment
- ▶ Live analysis of who prints what, document types, trends, costs, and what if" scenarios with instant results
- ▶ Practical recommendations for an optimised future setup

Solution Design

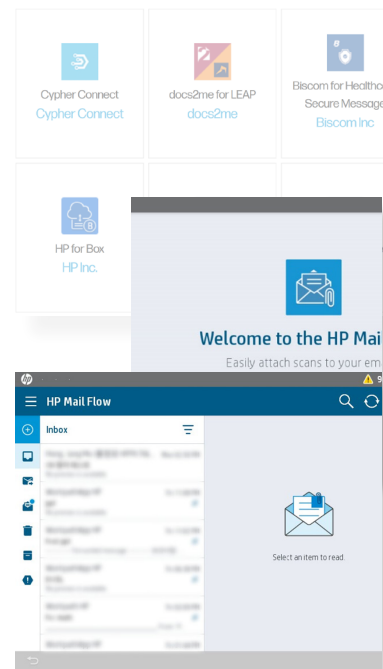
We bring together the best technology and the expertise of our dedicated analysts to create solutions tailored to your needs. With decades of experience in Managed Print Services, we draw on proven best practices and partnerships with leading hardware, software, and services providers. From devices to software and support, we cover every aspect of managing and optimising your print environment.



Landscape MPS Hardware & Apps

HP's Managed A3 and A4 devices are exclusive to business environments and built on the secure FutureSmart platform, delivering a consistent user experience, simplified management and enterprise-grade security. Each device features a high-resolution touchscreen with HP Workpath support, enabling on-device apps for secure print release, advanced scanning, workflow automation and seamless integration with cloud platforms such as SharePoint and OneDrive.

Combined with best-in-class print management and workflow solutions—available on-premise or in the cloud—this creates a flexible, intuitive and highly productive imaging environment for any workplace.



Device Spotlight: LaserJet E800 & E700 Managed Series

Our flagship A3 office range, the E786 & E877 Series, is a multi-award-winning platform, recognised with recent BLI A3 Line of the Year and Energy Efficiency awards, alongside CRN Tech Innovator honours. Delivering 25–70 ppm print speeds with on-site speed upgradability, class-leading document handling and powerful multi-tasking performance, it's built to excel in document-intensive environments – all at a highly competitive price from the world's leading print and imaging provider.



Implementation, Support & Optimisation

Our analysts apply proven Prince2 methodology to deliver projects in some of the most demanding and high-pressure environments. We have supported deployments in Europe's busiest Accident & Emergency departments during peak demand, as well as in broadcasting organisations that operate 24/7. By drawing on our in-house expertise, we plan and resource implementations around the operational needs of our customers, ensuring minimal disruption and maximum reliability.



Lifetime Value and Support

Landscape provides one of the most complete logistics and support ecosystems in the market. Through our interactive Fleet Management Portal, customers can monitor their entire print environment and request support with ease.

Our technology portfolio is also rigorously tested and approved by our specialists, ensuring robust pre-installation checks and reliable deployment. Post-installation, your fleet is continuously monitored by our helpdesk, with proactive fault prevention and direct access to genuine HP parts and supplies—fully certified to HP's most stringent standards for complete peace of mind.



Monitor service calls and consumables requests



Personalised fleet management portal



UK helpdesk & Analysts with full UK&I coverage



HP Service Engineers



full monitoring of severless offices (e.g. home offices)

Our Award-winning Helpdesk in Numbers

Incidents

10,800

In 2023, our helpdesk has managed an average of 10,883 incidents per month

Answer Time

14 seconds

On average, you will speak to one of our helpdesk agents in just 14 seconds

Remote Fix

46%

46% of calls are solved remotely via the helpdesk



Retire & Refresh

When hardware comes up for refresh, the solution includes evaluating Total Cost of Ownership (TCO), energy usage, support and maintenance costs and likely future demand; selecting optimal devices; and deploying them in a way that minimises disruption. Post-deployment, Landscape supports ongoing maintenance, remote monitoring, and helps ensure the new equipment remains optimised.

On the environmental front, Retire & Refresh aims to reduce waste, lower energy consumption, improve device utilisation and generally help organisations reduce their print-related carbon and operational footprint. It's not just about swapping hardware, but doing so smartly and responsibly.



"Our new Managed Print Services means that the university gains from cost and environmental savings, while our staff and students benefit from using the latest HP technology with faster devices and greater productivity, through features such as Mobility Print and integrated scanning, and the third-party print management product, PaperCut."

- Sarah Peace, Head of Desktop & Printing Services, University of York

Why choose **Landscape?**

Where others sell more, we help you achieve more — with less

Most IT providers encourage businesses to buy more: more licences, more hardware, more complexity. At Landscape, we take the opposite approach. Our independent audits and data-driven assessments uncover what's essential, what's waste, and where real value lies. That means you gain clarity, reduce overspend, and free your IT team from managing unnecessary tools and services. The result: smarter IT decisions, measurable savings, and a trusted partner who puts your success before sales.



**WE SAY
STOP!**

There's a
better way...



**WE CONDUCT
ASSESSMENTS**

in each of your
technology areas



We can help
**PROTECT IT
BUDGETS**



**EFFICIENCY &
PRODUCTIVITY**

+20-50% productivity



We monitor and improve
SERVICE DELIVERY



COMPLIANCE

Improved across important
regulatory areas such as cyber
security and sustainability

We are a privately-owned business, not a manufacturer or OEM. We are independent, flexible and agile, and focus on what is right for your organisation. At our heart we are a service organisation with the experience and infrastructure to help fully maximise the benefits of implementing a Managed Print Service.

We partner with the leading vendor providers to provide access to the latest technology and security, and have long-term established relationships across a diverse range of sectors and businesses.



Landscape About Us

We have a 30-year history of delivering contract and lifecycle services for customers that range from Global Household brands across the World to family run businesses in the local community. Our focus is on delivering a complete technology experience designed to provide tangible business benefits, no matter how big or small you are.

Our selection process handpicks a range of solutions and service options in addition to offering off the shelf technology products. We provide bespoke solutions addressing digital workspace and communications, through to process automation.



Want to learn more? Get in touch

Tel: 02392 594 333
Email: info@landscape.uk.com